

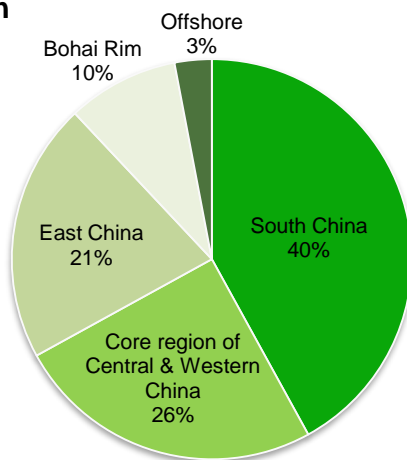
SALES OVERVIEW

For the first nine months of 2019, Aoyuan achieved contracted sales totaling approximately RMB78.58 billion, with contracted gross floor area (GFA) sold amounting to approximately 7,792,000 sq.m., representing y-o-y increases of 29% and 35%, respectively. The average selling price was RMB10,085 per sq.m..

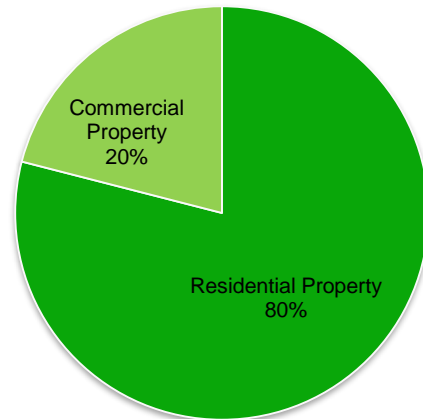
In September 2019, Aoyuan achieved contracted sales totaling approximately RMB10.62 billion, with contracted GFA sold amounting to approximately 1,051,000 sq.m., representing y-o-y increases of 35% and 68%, respectively.

Contracted Sales in January to September 2019

Region



Product Type



Note 1: Contracted sales by province and city

South China 40%	Guangdong	31%
	Guangxi	7%
	Hainan	2%
	Chongqing	4%
Core Region of Central & Western China 26%	Sichuan	10%
	Hunan	6%
	Hubei	2%
	Shaanxi	2%
	Jiangxi	1%
	Yunnan	1%

East China 21%	Zhejiang	9%
	Jiangsu	4%
	Anhui	4%
	Fujian	4%
Bohai Rim 10%	Liaoning	1%
	Beijing	1%
	Tianjin	2%
	Hebei	4%
Offshore 3%	Shandong	2%
	Offshore	3%

Note 2: Please refer to company announcement on HKEx and company website

COMPANY NEWS

Aoyuan has been Included in Hang Seng Composite LargeCap & MidCap Index and Shanghai-Hong Kong Stock Connect

Aoyuan has been added as a constituent stock in the Hang Seng Composite LargeCap & MidCap Index following the results of its review of the Hang Seng Family of Indexes for the quarter ended 28 June 2019. Meanwhile, Aoyuan has been included on the list of eligible stocks for Shanghai-Hong Kong Stock Connect, effective on 9 September 2019. The addition reaffirms capital markets' confidence in Aoyuan's performance, liquidity of shares and prospects, and will enable Aoyuan to expand its shareholder base and increase trading volume.

Aoyuan's Urban Redevelopment Model Recognized by People's Daily

On 12 September, people.cn published an article on Aoyuan's innovative urban redevelopment model that its professional team provides comprehensive services in planning and execution. The article has also been widely-circulated among state and provincial media including Xinhuanet, China News, China Business Journal and Southcn.com.



Aoyuan-Oriental Beauty Valley Launches to Build Health and Beauty Complex

On 29 September, the launching ceremony of Aoyuan-Oriental Beauty Valley Project was held in Fengxian, Shanghai, where Aoyuan Medical Beauty International HQ and Aomygod HQ (Greater China) will be built. The project demonstrates that Aoyuan is adhered to strengthen its core business with vertical development. It is also a key development for Shanghai Oriental Beauty Valley in terms of industrial transformation.



Aoyuan Ranked 13th among “2019 China Real Estate Enterprises Brand Value”

On 10 September, Aoyuan ranked 13th among “China Real Estate Enterprises Brand Value” by the Enterprise Research Institute of the Development Research Center of the State Council and China Real Estate Top 10 Research Team. This speaks volumes to Aoyuan's outstanding performance in the past year.



COMPANY NEWS

Aoyuan Garnered “2019 Top 30 China Real Estate Developers Brand Value”

On 19 September, “2019 China Real Estate Brand Value Research Conference cum Real Estate Brand Development Summit” was jointly organized by the China Real Estate Association, China Real Estate Evaluation Center of E-House China R&D Institute.

Aoyuan garnered “2019 Top 30 China Real Estate Developers Brand Value”, recognizing Aoyuan’s performance and integrated strengths.



LAND BANK

As of 30 Jun 2019, Aoyuan had 230 projects across 75 onshore and offshore cities, with a total GFA of approx. 40.12mn sqm (attributable:81%) and total saleable resources of approx. RMB425.5bn. Total saleable resources including urban redevelopment projects amounted to RMB645.2bn.

For details on the Aoyuan’s strategic layout, please click on the following link:
<http://aoyuan.com.cn/about/about.aspx?strm=114012>

IR CONTACT

Mr. Jacky Chan
Executive Director,
Group Senior Vice President

(852) 3622 2122
jackychan@aoyuan.net

Mr. Anthony Cheng
Financial Controller

(852) 2180 6981
anthonycheng@aoyuan.net

Dr. Emma Qi
Deputy Head of Corporate Finance &
Investor Relations

(852) 2180 9566
emmaqi@aoyuan.net

Ms. Heng Tam
Investor Relations Manager

(852) 2180 9556
hengtam@aoyuan.net