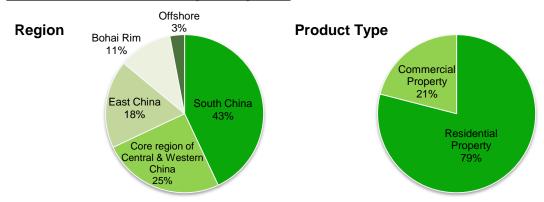


# **SALES OVERVIEW**

For the first five months of 2019, Aoyuan achieved contracted sales totaling approximately RMB38.33 billion, with contracted gross floor area (GFA) sold amounting to approximately 3,793,000 sq.m., for the first five months of 2019, representing y-o-y increases of 35% and 43%, respectively. The average selling price was RMB10,105 per sq.m..

In May 2019, Aoyuan achieved contracted sales totaling approximately RMB10.02 billion, with contracted GFA sold amounting to approximately 1,008,000 sq.m., representing y-o-y increases of 33% and 47%, respectively.

### **Contracted Sales in January to May 2019**



### **COMPANY NEWS**

### Aoyuan has been Included in MSCI China Index Business Development and Prospect are Well Recognized by Capital Markets

On May 14, Aoyuan has been added as a constituent stock in the MSCI China Index following the latest round of MSCI index review. The adjustment of the index is effective after the market close on 28 May 2019.

The MSCI equity indices are one of the most widely used benchmarks for stock selection and investment monitoring by institutional investors. The inclusion in MSCI China Index reaffirms that Aoyuan is well recognized by investors as well as the international capital markets with regard to its market capitalization, trading volume, and liquidity of shares.

Aoyuan management commented, "Aoyuan achieved robust sales growth in recent years. It has maintained a growth rate higher than the industry average with a CAGR of 89% from 2016 to 2018. In addition, Aoyuan's performance in the capital markets is outstanding and noteworthy, while both shares and bonds have been outperforming and actively traded. Looking forward, Aoyuan will continue to attain rapid and high-quality growth, thus bringing fruitful returns to our shareholders and investors."



### **COMPANY NEWS**

### **Aoyuan Successfully Held 2019 Annual General Meeting**

On 29 May, Aoyuan held its 2019 annual general meeting in Hong Kong. Its Board of Directors, representatives of its auditors and legal counsel attended the meeting. The event also had the support of more than 300 shareholders, who were keen to talk to the management face-to-face to discuss Aoyuan's development strategy and prospects. All the resolutions put to the meeting were approved by majority vote, reflecting shareholders' endorsement of and confidence in Aoyuan.



# Aoyuan Garners "2019 Best 30 China Real Estate Listed Companies with Strongest Comprehensive Strengths"

On 23 May, The "2019 Listed China Real Estate and Property Companies Evaluation Results Conference" coorganized by the China Real Estate Association, China Property Management Institute, China Real Estate Evaluation Center of Shanghai E-house China R&D Institute was held in Hong Kong. Aoyuan was ranked among "2019 Best 30 China Real Estate Listed Companies with Strongest Comprehensive Strengths" in recognition of its outstanding market performance.



### Aoyuan Records Outstanding Sales and Stirs up "Sales Storm"

Aoyuan is stirring up a "sales storm" across the country with people "fighting for properties" and properties get "sold out within an hour". Anji Aoyuan Happy Mountain and Kunming Aoyuan are best-sellers in local markets, while Qingyuan Aoyuan Yufeng, Chengdu Aoyuan La Cadiere, Xi'an Aoyuan Yufu, Yangzhou Aoyuan Peach City, etc. are widely coveted and some of them sold out immediately when launched.



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# **LAND BANK**

As of 31 Dec 2018, Aoyuan had 198 projects across 70 onshore and offshore cities, with a total GFA of approx. 34.10mn sqm (attributable:80%) and total saleable resources of approx. RMB365.0bn, which is sufficient for development needs in the coming three years.

For details on the Aoyuan's strategic layout, please click on the following link: http://aoyuan.com.cn/about/about.aspx?strm=114012

### **IR CONTACT**

Mr. Jacky Chan
Executive Director,
Group Senior Vice President

(852) 3622 2122 jackychan@aoyuan.net

Dr. Emma Qi
Deputy Head of Corporate Finance &
Investor Relations

(852) 2180 9566 emmaqi@aoyuan.net Mr. Anthony Cheng Financial Controller

(852) 2180 6981 anthonycheng@aoyuan.net

Ms. Heng Tam Investor Relations Manager

(852) 2180 9556 hengtam@aoyuan.net