

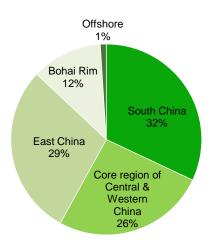
SALES OVERVIEW

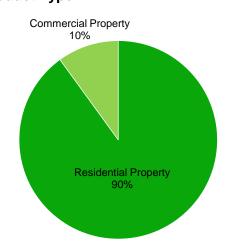
In the first ten months of 2021, the Company achieved property contracted sales totaling approximately RMB108.63 billion and contracted gross floor area (GFA) sold approximately 9,808,000 sq.m., representing y-o-y increases of 10% and 3%, respectively. The average selling price was RMB11,077 per sq.m..

In October 2021, Aoyuan achieved property contracted sales totaling approximately RMB10.13 billion and contracted GFA sold approximately 971,000 sq.m..

Contracted Sales from January to October 2021

Region Product Type





Note 1: Contracted sales by province and city

South China 32%	Guangdong	28%
	Guangxi	4%
Core Region of Central & Western China 26%	Chongqing	2%
	Sichuan	9%
	Hunan	5%
	Hubei	2%
	Shaanxi	4%
	Jiangxi	2%
	Henan	2%

East China 29%	Zhejiang	5%
	Jiangsu	10%
	Anhui	6%
	Fujian	4%
	Shanghai	4%
Bohai Rim 12%	Shandong	9%
	Hebei	2%
	Tianjin	1%
Offshore 1%	Offshore	1%

Note 2: Please refer to company announcement on HKEx and company website



COMPANY NEWS

Aoyuan Celebrates Its 25th Anniversary Forges Ahead with Sustainable Development

On 17 October, Aoyuan celebrated its 25th anniversary. Over the past 25 years, Aoyuan has been adhering to the Olympic spirit of "faster, higher and stronger" in pursuing its growth. It has evolved from a developer of the first sports community in China — Guangzhou Olympic Garden, to a conglomerate with sales of over RMB100 billion and listed in the "Fortune China 500" for five consecutive years. To celebrate its 25th anniversary, Aoyuan organized a series of activities including tug-of-wars, marathons, singing contests and staff Olympic games. It also set up a 25th anniversary museum for all employees to explore the journey of Aoyuan throughout the years.

Entering a new development stage, Aoyuan will adhere to its corporate strategy of quality and sustainable development, strengthening delicacy management with continued upgrade in product competitiveness, service quality and operational strength, thereby enhancing corporate competitiveness.





COMPANY NEWS

Aoyuan's MSCI ESG Rating Upgraded to "BBB" Recognizes Aoyuan's Efforts in Sustainable Development

Aoyuan's ESG rating has been upgraded from "BB" to "BBB" by the global index compiler MSCI, demonstrating the recognition of Aoyuan's efforts in sustainable development across sectors.

MSCI is a global index compiler, assessing the ESG performance of listed companies included in its indices globally every year. Its ESG rating is well recognized across sectors and the international capital markets and the rating results have become popular among

investors to support their financial decision making.



According to the latest MSCI ESG rating report, Aoyuan recorded improvements in all four key issues, namely opportunities in green building, health & safety, corporate governance and corporate behaviour. The report also points out that as of end-2020, over 30% of China Aoyuan's projects was certified, higher than the 2020 industry average of 13.8%.

Aoyuan Ranks Among Top 20 in the "Most Valuable Listed PRC Property Developer Brands 2021"

On 26 October, with its stable operations and quality growth, Aoyuan ranked 17th in the "Top 100 Most Valuable Listed PRC Property Developer Brands 2021" at the 11th China Value Real Estate Annual Conference and ranked among the "PRC Property Developer Brand Value Ranking 2021 • Listed PRC Property Developers of the Year".

Aoyuan's inclusion in the above rankings demonstrates the recognition of its operational capabilities and the steady improvement in its corporate value. Aoyuan will continue to exercise sound financial management, further optimize its credit indicators and accelerate capital recycling through stepping up sales and cash collection, thereby ensuring fund safety underpinning quality and sustainable development.



Corporate Newsletter 2021 - Issue 10



ABOUT AOYUAN

Aoyuan focuses on Guangdong – Hong Kong – Macao Greater Bay Area, with a nationwide strategic layout covering four major regions – South China, core region of Central and Western China, East China, and Bohai Rim. Aoyuan has established an extensive urban redevelopment layout and is a top notch player of urban redevelopment in the Greater Bay Area.

Aoyuan will continue to deepen its strategy of "one core business with vertical development" through promoting two-way empowerment and synergy between Quality Living (core property business) and Joyful & Healthy Lifestyle (non-property business). Aoyuan currently owns listed companies including China Aoyuan (3883.HK), Aoyuan Healthy (3662. HK) and Aoyuan Beauty Valley (000615.SZ).

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