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# 中國奧園地產集團股份有限公司 China Aoyuan Property Group Limited

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 3883)

## PROPOSED ISSUE OF USD SENIOR NOTES

The Company proposes to conduct an international offering of USD senior notes.

The pricing of the Notes, including the aggregate principal amount, the Offer Price and the interest rate, will be determined through a book building exercise to be conducted by BOCI and UBS as the joint lead managers and the joint bookrunners of the Notes Issue. Upon finalising the terms of the Notes, it is expected that BOCI, UBS and the Company, among others, will enter into the Purchase Agreement.

The Company intends to use the proceeds of the Notes to primarily fund existing and new property projects and land acquisition, and to refinance the Group's existing indebtedness and for general corporate purposes.

Application will be made to HKSE for the listing of, and permission to deal in, the Notes by way of debt issues to professional investors only. Approval for the listing and quotation of the Notes on the HKSE are not to be taken as an indication of the merits of the Company, the Notes, the Subsidiary Guarantees, the Subsidiary Guaranters or their respective subsidiaries (if any).

As no binding agreement in relation to the Notes Issue has been entered into as at the date of this announcement, the Notes Issue may or may not materialise. Investors and shareholders of the Company are urged to exercise caution when dealing in the securities of the Company. A further announcement in respect of Notes Issue will be made by the Company should the Purchase Agreement be signed.

#### THE NOTES ISSUE

## Introduction

The Company proposes to conduct an international offering of USD senior notes.

The pricing of the Notes, including the aggregate principal amount, the Offer Price and the interest rate, will be determined through a book building exercise to be conducted by BOCI and UBS as the joint lead managers and joint bookrunners of the Notes Issue. The terms and conditions of the Notes are still being determined and will likely include guarantees to be provided by the Subsidiary Guarantors as well as pledges of shares held by the Company and certain of these subsidiaries. Upon finalising the terms of the Notes, it is expected that BOCI, UBS and the Company, among others, will enter into the Purchase Agreement, pursuant to which BOCI and UBS will be the initial purchasers of the Notes. The Company will make a further announcement in respect of the Notes Issue upon the execution of the Purchase Agreement.

The Notes and the Subsidiary Guarantees have not been and will not be registered under the U.S. Securities Act or any state securities laws and, unless so registered, may not be offered or sold within the United States and may only be offered, sold or delivered outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act. Accordingly, the Notes are being offered and sold only outside the United States to non-U.S. persons (as defined in Regulation S) in reliance on Regulation S. None of the Notes will be offered to the public in Hong Kong and none of the Notes will be placed with any connected persons of the Company.

#### Reasons for the Notes Issue

The Company intends to use the proceeds of the Notes to primarily fund existing and new property projects and land acquisition, and to refinance the Group's existing indebtedness and for general corporate purposes. The Company may adjust the foregoing plans in response to changing market conditions and thus reallocate the use of proceeds.

# Listing

Application will be made to HKSE for the listing of, and permission to deal in, the Notes by way of debt issues to professional investors only. Approval for the listing and quotation of the Notes on the HKSE are not to be taken as an indication of the merits of the Company, the Notes, the Subsidiary Guarantees, the Subsidiary Guarantees or their respective subsidiaries (if any).

#### **GENERAL**

As no binding agreement in relation to the Notes Issue has been entered into as at the date of this announcement, the Notes Issue may or may not materialise. Investors and shareholders of the Company are urged to exercise caution when dealing in the securities of the Company. A further announcement in respect of the Notes Issue will be made by the Company should the Purchase Agreement be signed.

#### **DEFINITIONS**

In this announcement, the following expressions shall have the meanings set out below unless the context requires otherwise:

"Board" the board of Directors

"BOCI" BOCI Asia Limited, one of the joint lead managers and joint

bookrunners in respect of the offer and sale of the Notes

"Company" China Aoyuan Property Group Limited, an exempted company

incorporated in the Cayman Islands with limited liability, the shares of

which are listed on the main board of the HKSE

"connected person" has the meaning ascribed to it under the Listing Rules

"Directors" the directors of the Company

"Group" the Company and its subsidiaries

"Hong Kong" the Hong Kong Special Administrative Region of the People's Republic

of China

"HKSE" The Stock Exchange of Hong Kong Limited

"Listing Rules" the Rules Governing the Listing of Securities on the HKSE

"Notes" the USD senior notes to be issued by the Company subject to the terms

and conditions of the Purchase Agreement

"Notes Issue" the proposed issue of the Notes by the Company

"Offer Price" the final price at which the Notes will be sold

"PRC" the People's Republic of China, excluding Hong Kong, the Macau

Special Administrative Region of the People's Republic of China and

Taiwan for the purpose of this announcement

"Purchase Agreement" the agreement proposed to be entered into by and among, inter alia, the

Company, BOCI and UBS, in relation to the Notes Issue

"Subsidiary Guarantees" the guarantees provided by the Subsidiary Guarantors in respect of the

Notes Issue

"Subsidiary Guarantors" certain of the Company's existing subsidiaries guaranteeing the Notes

"UBS" UBS AG, Hong Kong Branch, one of the joint lead managers and joint

bookrunners in respect of the offer and sale of the Notes

"USD" United States dollars

"U.S. Securities Act" the United States Securities Act of 1933, as amended

By order of the Board

China Aoyuan Property Group Limited

Guo Zi Wen

Chairman

# Hong Kong, 8 November 2012

As at the date of this announcement, the executive directors of the Company are Mr. Guo Zi Wen, Mr. Guo Zi Ning, Mr. Yang Zhong and, Ms. Xin Zhu; the non-executive directors of the Company are Mr. Wu Jie Si and Mr. Paul Steven Wolansky; and the independent non-executive directors of the Company are Mr. Ma Kwai Yuen, Mr. Song Xian Zhong, Mr. Tsui King Fai and Mr. Cheung Kwok Keung.