

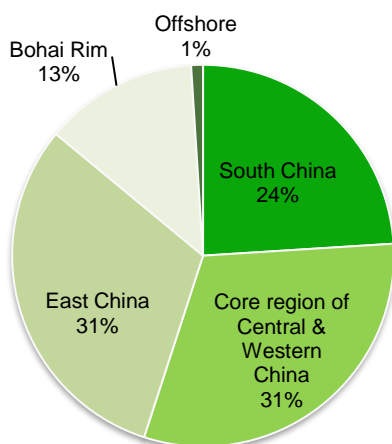
SALES OVERVIEW

In 2020, the Company recorded approximately RMB133.01 billion of property contracted sales with a y-o-y increase of 13%, completing its full-year sales target of RMB132 billion. The contracted gross floor area (GFA) sold amounted to approximately 12,882,000 sq.m., representing a y-o-y increase of 10%. The average selling price was approximately RMB 10,325 per sq.m..

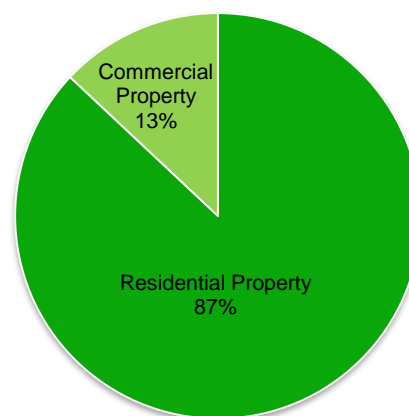
In December 2020, Aoyuan achieved property contracted sales totaling approximately RMB19.25 billion, with contracted GFA sold amounting to approximately 1,911,000 sq.m., representing y-o-y increases of 15% and 22%, respectively.

Contracted Sales from January to December 2020

Region



Product Type



Note 1: Contracted sales by province and city

South China 24%	Guangdong	21%
	Guangxi	3%
	Chongqing	4%
	Sichuan	11%
Core Region of Central & Western China 31%	Hunan	3%
	Hubei	1%
	Shaanxi	6%
	Jiangxi	3%
	Henan	3%

East China 31%	Zhejiang	4%
	Jiangsu	15%
	Anhui	9%
	Fujian	3%
Bohai Rim 13%	Shandong	9%
	Tianjin	1%
Offshore 1%	Hebei	3%
	Offshore	1%

Note 2: Please refer to company announcement on HKEx and company website

COMPANY NEWS

Aoyuan Yingde Chocolate Kingdom Celebrates Grand Opening

On 31 December, Aoyuan Yingde Chocolate Kingdom in Yingde, Guangdong celebrated its grand opening.

The project is set to be a unique and comprehensive tourist attraction in China, featuring Chocolate Kingdom, Yingdehong tea culture, hot springs, a hotel and a karst landscape. Phase 1 has seen the opening of several themed areas: Chocolate Kingdom Theme Park, Tea and Chocolate Town, Yingde Quanlin Water World, and the DoubleTree by Hilton Yingde Resort.



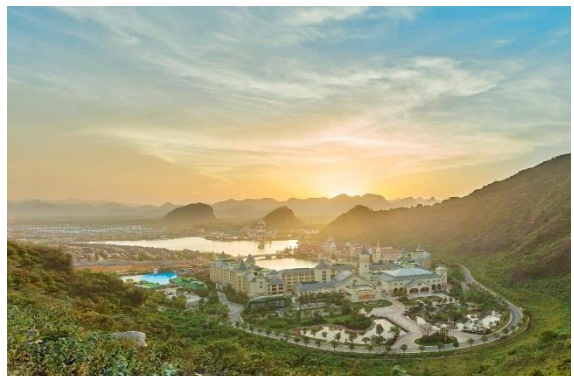
Chocolate Kingdom Theme Park



Tea and Chocolate Town



Yingde Quanlin Water World



DoubleTree by Hilton Yingde Resort

COMPANY NEWS

Aoyuan Continues to Shoulder its Corporate Social Responsibility Supports Development of Education at Jinan University in Guangzhou

On 28 December, “Ziwen Endeavour Scholarship 2020 Presentation Ceremony cum the Greater Bay Area Charity Education Forum” was held at Jinan University in Guangzhou, alongside. A total of 86 students from Jinan University were granted subsidies from the first edition of “Ziwen Endeavour Scholarship”.

Established with funding support from Mr. Guo Ziwen, Chairman of Aoyuan, the “Ziwen Endeavour Scholarship,” with an initial term of five years, offers a total scholarship of RMB4 million a year. It covers three categories namely Endeavour Award, Overseas Exchange and Postdoctorate. The scholarship aims to assist underprivileged students who possess commendable character and outstanding academic achievements. Currently, “Ziwen Endeavour Scholarship” is the scholarship at Jinan University that comes with the largest award, the most extensive student body coverage, the highest management standards, as well as the most far-reaching influence.

As a hundred-billion-scale multinational conglomerate, Aoyuan actively shoulders its corporate social responsibility and has supported sustainable and balanced education development. Aoyuan will continue to support the education development of Jinan University through further strengthening its cooperation with the university in areas such as educational assistance, employment and internship opportunities, and talent nurturing. The ultimate goal is to level the playing field for students from lower income households with outstanding academic performance and conduct, allowing them to continue to scale new heights and realize their dreams.



COMPANY NEWS

Aoyuan Garneres “The Asset ESG Awards 2020 – Gold” and “The Asset Best Investor Relations Team Award 2020”

On 21 December, the Company has garnered the “ESG Awards 2020 – Gold” and “Best Investor Relations Team Award 2020” by The Asset, an internationally renowned financial magazine, for its excellence in corporate governance and investor relations management. Garnering the two awards from The Asset for two years in a row has reaffirmed Aoyuan’s corporate governance and investor relations management are well-recognized across all sectors.



ESG Awards 2020 – Gold2020

<https://www.theasset.com/awards/esg-awards-2020-4dses>



Best Investor Relations Team Award 2020

<https://www.theasset.com/awards/best-investor-relations-team-award-2020-5eds3>

Aoyuan’s Continued CSR Contribution Recognized with Several Public Welfare Awards

On 12 December, People’s Corporate Social Responsibility Summit 2020, organized by *People’s Daily* and people.cn was held. Aoyuan received the “Poverty Alleviation Award” for the third consecutive year at the 15th Annual People’s Corporate Social Responsibility Awards, demonstrating recognition across society for the Group’s efforts in poverty alleviation.



On 15 December, Aoyuan also received “Nanfang Salute Award” and “Nanfang Public Welfare Communication and Innovation Award” from Nanfang Daily Media Group for its outstanding achievements in public welfare.

Looking forward, while focusing on driving quality growth and enhancing comprehensive strength, Aoyuan will continue to give back to society by fulfilling its corporate social responsibilities and contributing to charitable activities.

LAND BANK

As of 30 Jun 2020, Aoyuan had 317 projects across 90 onshore and offshore cities, with a total GFA of approx. 48.74mn sqm (attributable:78%) and total saleable resources of approx. RMB501.5bn. Total saleable resources including urban redevelopment projects amounted to RMB1160.2bn.

For details on the Aoyuan's strategic layout, please click on the following link:

<http://aoyuan.com.cn/about/about.aspx?strm=114012>

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