

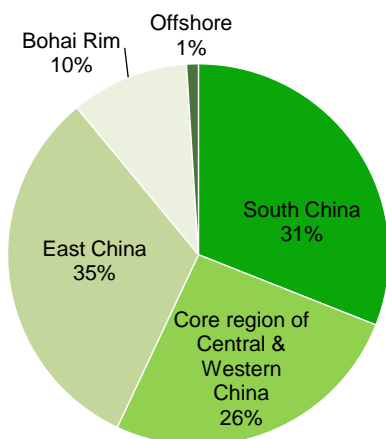
SALES OVERVIEW

During the first eight months of 2021, the Company achieved property contracted sales totaling approximately RMB87.55 billion and contracted gross floor area (GFA) sold approximately 7,865,000 sq.m., representing y-o-y increases of 23% and 11%, respectively. The average selling price was RMB11,132 per sq.m..

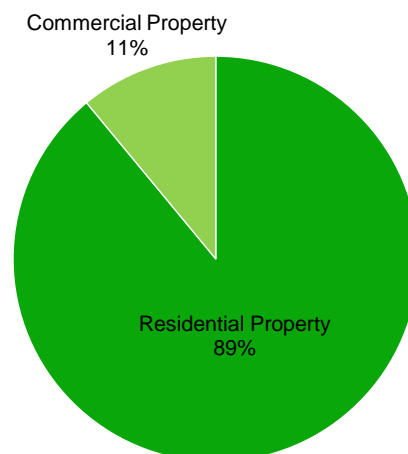
In August 2021, Aoyuan achieved property contracted sales totaling approximately RMB10.36 billion and contracted GFA sold approximately 1,0220,000 sq.m..

Contracted Sales from January to August 2021

Region



Product Type



Note 1: Contracted sales by province and city

South China 31%	Guangdong	26%
	Guangxi	5%
	Chongqing	2%
	Sichuan	10%
Core Region of Central & Western China 26%	Hunan	5%
	Hubei	1%
	Shaanxi	4%
	Jiangxi	2%
	Henan	2%

East China 32%	Zhejiang	6%
	Jiangsu	11%
	Anhui	7%
	Fujian	4%
Bohai Rim 10%	Shanghai	4%
	Shandong	8%
Offshore 1%	Hebei	2%
	Offshore	1%

Note 2: Please refer to company announcement on HKEx and company website

COMPANY NEWS

Aoyuan Announces 2021 Interim Results Sustained Sales and Delivery Growth with Prudent Land Acquisition

On 20 August, Aoyuan announced its unaudited interim results for the six months ended 30 June 2021.

During the first seven months of 2021, Aoyuan's property contracted sales increased by 28% y-o-y to RMB77.19 billion. During the first half of 2021, revenue increased by 15% y-o-y to RMB32.51 billion; net profit was RMB2.84 billion, net profit margin was 8.7%; core net profit was RMB2.87 billion, core net profit margin was 8.8%.



Guangzhou Main Venue



Hong Kong Sub-venue

Aoyuan Healthy Announces 2021 Interim Results

On 20 August, Aoyuan Healthy announced its interim results for the six months ended 30 June 2021. During the period, Aoyuan Healthy's total revenue was approximately RMB 1,003.5 million, representing a significant y-o-y increase of 83.0%. Gross profit was approximately RMB 347.4 million, representing an increase of approximately 57.2% y-o-y. Gross profit margin was 34.6%. Net profit was approximately RMB 185.6 million, representing a y-o-y increase of 66.3%, while net profit margin was approximately 18.5%. Basic earnings per share was RMB 24.49 cents, up 60.2% y-o-y.



Guangzhou Main Venue



Hong Kong Sub-venue

COMPANY NEWS

Aoyuan's Chairman Further Increases His Shareholding in the Company for Total Consideration of over HK\$20 Million Demonstrating Confidence in the Group's Future Prospects

On 9 September, Mr. Guo Zi Wen, Chairman of Aoyuan, has increased his shareholding in the Company by acquiring 4,850,000 shares, at an average price of HK\$4.1596 per share for a total consideration of HK\$20.17 million. Immediately following the share purchase, the shareholding in the Company of Chairman Guo Zi Wen and Mr. Guo Zi Ning, CEO of Aoyuan, has become 55.48%.

The total consideration of Chairman Guo Zi Wen's increase in shareholding and the Company's share buyback year to date amounted to HK\$78.62 million.

For details, please refer to the HKEx website:

[Director/Chief Executive Notice - Interests in Shares of Listed Corporation](#)

Further Progress in Aoyuan's GBA Urban Redevelopment

In August, Aoyuan's urban redevelopment projects in Greater Bay Area saw further progress:

- Aoyuan became the early-stage service provider of the urban redevelopment project in the core area of Dongtaihu, Qiaotou Town, Dongguan. With estimated saleable resources of approximately RMB17.6 billion, the project enjoys convenient transportation access at a prime location and is designated as a key project of Dongguan Qiaotou Town Government.
- Aoyuan became the cooperative partner of the urban redevelopment project in Guikeng, Longgang, Shenzhen. With estimated saleable resources of approximately RMB4.3 billion, the project enjoys an extensive transportation network and comprehensive auxiliary facilities. It will be built into a high-quality ecological and livable community.



Dongguan Dongtaihu Urban Development Project



Shenzhen Longgang Guikeng
Urban Redevelopment Project

COMPANY NEWS

Aoyuan 5A+ Product Strategy Press Conference 2021 Held

On 26 August, "Aoyuan 5A+ Product Strategy Press Conference 2021" was held at Sheraton Guangzhou Aoyuan Hotel. Aoyuan officially announced its 5A+ product universe and three major high-end product suites — Residence Class, Yunfeng, and ONE.



Aoyuan's 5A+ product universe distinguishes itself from conventional counterparts with its integrated hardware and software solutions which cover the entire customer experience cycle, building a healthy, cozy and smart home for customers based on five major elements — Residence, Neighborhood, Craftsmanship, Service and Amenities.

Recognition of Aoyuan by Authoritative Organizations in Hong Kong Underscores Commitment to CSR and Sustainable Development

In August, Aoyuan was awarded several honours by authoritative organizations in Hong Kong for its outstanding contribution to CSR and sustainable development. Aligning with the United Nations Sustainable Development Goals (UNSDGs), these accolades included "Good MPF Employer Award 2020-21", "e-Contribution Award" and "MPF Support Award" by the Hong Kong Mandatory Provident Fund Schemes Authority, "Talent-Wise Employment Charter" and "Inclusive Organizations Recognition Scheme" by the Labour and Welfare Bureau of the Hong Kong Special Administrative Region Government, "Breastfeeding Friendly Workplace" certification by The Hong Kong Committee for UNICEF for the second consecutive year.

Aoyuan will press ahead with its efforts to provide a work environment where employees from different backgrounds work with confidence, vigor and enthusiasm, thereby securing sustainable and quality development on all fronts.



UNSDG 3
(Good Health and Well-being),
UNSDG 8
(Decent Work and Economic Growth)

Inclusive Organisation



Awarded by Labour and Welfare Bureau

UNSDG 10
(Reduce inequality)



UNSDG 5
(Gender Equality)

ABOUT AOYUAN

Aoyuan focuses on Guangdong – Hong Kong – Macao Greater Bay Area, with a nationwide strategic layout covering four major regions – South China, core region of Central and Western China, East China, and Bohai Rim. Aoyuan has established an extensive urban redevelopment layout and is a top notch player of urban redevelopment in the Greater Bay Area.

Aoyuan will continue to deepen its strategy of “one core business with vertical development” through promoting two-way empowerment and synergy between Quality Living (core property business) and Joyful & Healthy Lifestyle (non-property business). Aoyuan currently owns listed companies including China Aoyuan (3883.HK), Aoyuan Healthy (3662. HK) and Aoyuan Beauty Valley (000615.SZ).

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